



62ND ANNUAL MEETING

LA VISTA POLICE DEPARTMENT COMMUNITY ROOM

MARCH 12, 2020

POLICE FEDERAL CREDIT UNION • OMAHA

AGENDA

- **Invocation**
- **Pledge of Allegiance**
- **Call Meeting to Order**
- **Observe Moment of Silence for Departed Members**
- **Introductions**
- **Approve Minutes of the 61st Annual Meeting**
- **Chairman & President's Report**
- **Supervisory Committee Report**
- **Treasurer's Report**
- **Nominating Committee Report**
- **State of the Credit Union Address**
- **Communications**
- **Unfinished Business**
- **New Business**
- **Adjournment**
- **Prize Drawings**

Board Members

John Friend	Chairman
Colleen Macdonald	Vice Chair
Mike Butera	Secretary
Kathryn Cooper	Director
Bob Lausten	Director
Kevin Pokorny	Director
Ed Reyes	Director

Supervisory Committee

Trevor O'Brien	Chairman
Jennifer Bogdanoff	Committee Member
Jeremy Kinsey	Committee Member
Kurt Stroehler	Committee Member
Scott Wagner	Committee Member

Staff

Mary Johnson	CEO
Darrin Engleman	Executive Vice President
Tiffany Michel	Vice President, Lending
Tammy Krumrei	Vice President, Member Services
Patrick Morrison	Branch Manager
Nancy	Executive Assistant
Sherri	Data Processing Administrator
Ed	Mortgage Loan Officer
Tara	Business Development Loan Officer
Mary	Loan Officer
Janne	Loan Processor
Deb	Senior Member Service Representative
Kelly	Senior Member Service Representative
Stephanie	Member Service Representative
Keenan	Member Service Representative
Erin	Member Service Representative

Chairman and CEO Report

In so many ways, 2019 was an exceptional year for Police Federal Credit Union of Omaha. We continued to attract and retain members while providing the latest financial products and services on the market, yet maintaining the highest level of personal service. The following are some highlights from 2019.

BLUE MONEY MANAGEMENT

The usage of Blue Money Management, our comprehensive online financial tool that allows members to manage all aspects of their finances in one convenient location, increased 52%.



BLUE HELPING BLUE

We launched the Blue Helping Blue Charity Donation program, which allows us to donate to charities that are important to our Blue Family. For each new loan \$5,000 or greater, we make a \$25 charity donation to a law enforcement charity of the members' choice.



BLUE REVIEW

We enhanced the Blue Review program to help members understand and better navigate their finances.

A promotional graphic for the Blue Review program. On the left, there is a close-up of a police officer's uniform with a "POLICE OFFICER" patch. On the right, the text "Schedule Your BLUE REVIEW" is written in blue and yellow. Below this, it says "Need some information or clarification on your finances? A Blue Review can help." At the bottom right, there is a logo for "YOUR BLUE FAMILY" with a stylized tree icon.

Schedule Your
BLUE REVIEW

Need some information or clarification on your finances? A Blue Review can help.

YOUR **BLUE** FAMILY

AUTO ESSENTIALS COVERAGE

We launched the Auto Essentials Coverage, which provides a wide range of unique coverage for members to protect them from unnecessary insurance claims which could result in increased insurance premiums. Coverage includes key or remote replacement, windshield repair, paintless dent repair, tire & wheel repair or replacement and roadside assistance.



ELECTRONIC SIGNATURE

The secure electronic signature feature offered by the Member Service and Loan Departments was enhanced to make the process even more seamless for members.



FREE GIFT CARDS

We are one of very few financial institutions that still offer free gift cards in November and December.



Invite family members to
JOIN *Your*
CREDIT UNION!

Once you're a member,
you're a member for life.



For all our progress and success, there's still more to do. More because customer preferences shift, competition increases, and the regulatory environment evolves. We look forward to sharing with you all the enhancements we will implement in 2020 at next year's annual meeting.

Sincerely,

John M. Friend, Chairman
Mary L Johnson, CEO

Supervisory Committee Report

As you see in the financial report, the Credit Union's financial status has stabilized in our economy. Nevertheless, it continues to be important for the Supervisory Committee to monitor the activities of the Police Federal Credit Union. The credit union has over \$70 million in assets reported in the Financial Report. The committee is responsible for ensuring that the financial condition of the credit union is accurately and fairly presented in the credit union's financial statements and that the credit union's management practices and procedures are sufficient to safeguard members' assets. To ensure that an effective system of internal controls is in place, the Supervisory Committee, in random sequence throughout the year, conducts unannounced cash drawer audits, vault counts, file maintenance report audits, compliance checks of the various departments within the credit union, loan reviews, and the overall security of all facilities. The Supervisory Committee also conducts and arranges audits to ensure compliance with the Bank Secrecy Act (BSA). The BSA includes monitoring all wire transfers, Suspicious Activity Reports (SAR) and completion of the BSA Checklist for Compliance. This audit ensures correct policies and procedures are in place to protect the Credit Union. These audits will continue in 2020.

In addition, the Supervisory Committee arranges for a yearly independent audit by an accounting firm and reviews the results with the auditors. Massman, Nelson and Reinig PC conducted the 2019 audit.

The NCUA (National Credit Union Administration) also conducted the annual examination in the Spring of 2019. In summary, both audits found the Police Federal Credit Union in sound financial shape. The Supervisory Committee will be contracting again this year with Massman, Nelson and Reinig PC accounting firm to conduct an independent audit before year's end.

Based on the various reviews and audits conducted by the Supervisory Committee, it is our opinion that the Police Federal Credit Union Management and Board of Directors are meeting all compliance regulations.

We acknowledge the efforts of the Board of Directors and the Credit Union Management. We believe they are making sound decisions that are in the best interest of the members of the Police Federal Credit Union.

Supervisory Committee:

Trevor O'Brien, Chairman
Jeremy Kinsey
Jennifer Bogdanoff
Kurt Stroehrer
Scott Wagner



2019 Statement of Financial Condition (December 31, 2019)

Assets:

Loans	41,536,215
Loan Loss Allowance	(80,604)
Cash	1,057,655
Investments	24,844,183
Fixed Assets	356,798
Other Assets	\$2,424,737

Total Assets	\$70,138,984
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Liabilities Savings and Equity:

Total Liabilities	14,094
Regular Share Accounts	25,594,099
Certificates	4,699,619
IRAs	2,054,151
PMA's	18,691,843
Real Estate Escrows	300,188
Share Drafts	12,819,230
Regular Reserve	3,577,900
Undivided Earnings	2,387,860
Other Liab. and Equity	0

Total Liabilities and Equity	\$70,138,984
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Income:

Interest on Loans	1,786,272
Income from Investing	503,958
Other Operating Income	623,807

Total Income	\$2,914,037
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Cost of Funds:

Dividends	227,472
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Expenses:

Salaries and Benefits	1,232,532
Travel and Conferences	26,236
Association Dues	28,016
Office Occupancy	133,978
Office Operations	231,870
Education/Promotion	58,375
Loan Servicing	411,669
Professional Services	328,906
Provision for Loss	0
Cash Over and Short	(499)
Interest on Borrowed Funds	0
Annual Meeting	2000
Federal Operating Fee	18,081
Nonoperating (Income/Exp)	0
Gain/Loss on Investments	(45,158)

Total Expenses	\$2,653,478
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Transfer to Undivided Earnings \$260,559

Minutes of the Police Federal Credit Union of Omaha's 61st Annual Business Meeting • March 7, 2019

CEO Mary Johnson conducted the invocation at 6:57 p.m.

CEO Mary Johnson led the group with the Pledge of Allegiance.

Chairman John Friend called the business meeting to order at 6:59 p.m. A moment of silence was observed for our departed members.

Chairman Friend introduced the Board of Directors and the Supervisory Committee members who were present.

CEO Mary Johnson introduced staff in attendance.

CEO Johnson noted that there was a quorum with 64 members present.

Fran Gallo made motion, seconded by Shelby Kimberly, to approve the minutes of the 60th Annual Meeting of the Omaha Police Federal Credit Union, which was held March 8, 2018. Motion carried.

Jeremy Kinsey made motion, seconded by Joleen Miller, to accept the reports of the Chairman, President, Supervisory Committee, and Treasurer. Motion carried.

CEO Mary Johnson gave the Nominating Committee Report and introduced the incumbents: Mike Butera, Katie Cooper, and Ed Reyes. It was noted that the incumbents were running unopposed and would recommend a motion to elect by acclamation.

The nominating committee made motion, seconded Shelby Kimberly to elect the nominees by acclamation. Motion carried.

CEO Mary Johnson introduced speaker J. Scott Sullivan, President/CEO of the Nebraska Credit Union League & Affiliates. Scott spoke of the state of Credit Unions in Nebraska and how our Nebraska Senators fight for our existence on Capitol Hill.

CEO Mary Johnson discussed Communication items: The LODD Insurance expansion, Blue Money Review, and OPFCU staff willing to speak to groups such as the FOP, Auxiliary, etc. about our products and services.

Chairman Friend asked for unfinished business. There being none.

Chairman Friend asked for new business, with none from the floor.

CEO Mary Johnson presented Credit Union service awards to Mary LeBlanc and Deb Dofner; Mary for 20 years of service, and Deb for 15 years of service. Chairman John Friend presented a gift and flowers to Mary Johnson for 40 years of service.

Chairman Friend introduced Sharon Sklenar to present the Robert Sklenar Memorial Scholarships. A total of \$3,000.00 was awarded to four recipients by the scholarship committee consisting of Mike Butera, Kevin Pokorny, Ed Reyes, and Darrin Engleman.

VP Darrin Engleman introduced the four scholarship winners--Elise Fricke, daughter of Megan and Tom Fricke; Megan Rupp, daughter of Susan and Lloyd Rupp; Jordan Harre, daughter of Jen and Glen Harre; and Leah Marcuzzo, daughter of Michelle Marcuzzo.

Chairman Friend asked all Board Members to come forward for the Oath of Office pledge lead by Supervisory Committee chair Trevor O'Brien.

The 61st Annual Meeting of the Omaha Police Federal Credit Union was adjourned at 7:20 p.m.

Prize drawings were held with Chairman John Friend facilitating.

John thanked everyone for attending.